

Self-Assessment Tool: Am I ready to sell in MCA Retail Galleries?

Please use this self-assessment tool to determine if you, your business and your product are a good match for Maine Craft Portland & the Center for Maine Craft. Checking off all boxes is not required, but if you check less than half, you may require additional training or support before we can carry your product.

- My product is made in Maine and I live in Maine
- My product is made (or composed of components I have made) using craft/art methods
- I have personally visited the MCA's retail galleries and believe my product(s) fit the price point, quality, and standards represented
- I have sold my product to customers beyond my friends and family
- I have done pricing research and know how to price my work
- I have an email
- I have a website
- My products are available to purchase online
- I consign my product(s) with other retailers
- I wholesale my product with other retailers
- The cost of one of my product(s) is the same anywhere a customer buys it (i.e. my studio, a gallery, a craft show, the farmer's market, online). With the exception of seconds or a special sale or promotion.
- The gross sales from my product exceeded \$1000 last year
- I have a bank account associated with my business name
- I have high quality, professional images of my product(s)
- I have marketing materials such as: business cards, brochures, catalogues, postcards
- My products have a warranty, guarantee or statement of quality